

#### PHSAN COVID-19 VACCINATION AWARENESS CAMPAIGN:

End of Campaign Report July – December, 2022



#### **Executive Summary**



- In order to drive top of the mind awareness for the COVID-19 vaccination program, most effective social media and display marketing platforms were deployed to amplify the ongoing vaccination program and consideration
- The campaign was executed using the mixture of Radio, Facebook, Instagram, and Google Display to achieve maximum reach impression, and frequency offline and online
- For the online ads over 2,367,382 impressions were recorded, with the ad reaching over 1,374,887 people across the deployed channels. Overall, 11,612 clicks were recorded.





#### DIGITAL

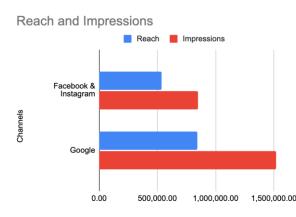


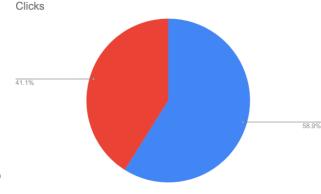


## **Campaign Overview**

The awareness campaign for the COVID-19 vaccination started with plans to reach 1,200,000 people on two different channels within 5months – Facebook and Google Ads network.

We reached 114.6% of the total planned reach with an interaction rate of 0.31% on Google ads. Meanwhile, we had a total of 6,842 interactions on Facebook.



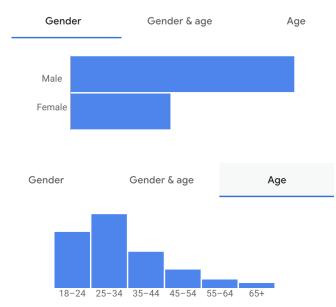


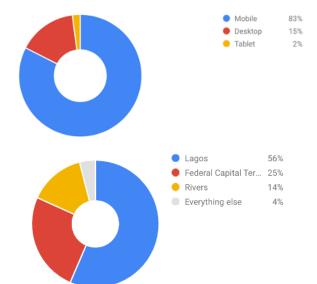
"Google" has the highest values for "Reach" (841,000.00) and "Impressions" (1,520,000.00) "Google" has the lowest value for "Clicks" (4770)





### **Google Ads | Audience**





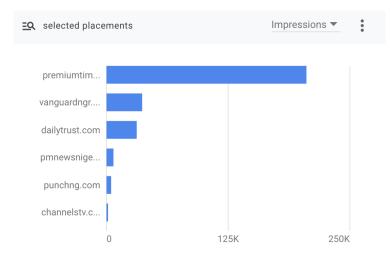
88% of ad interaction were male and age group with the highest clicks on the ads were 25-34



PHSAN COVID-19 VACCINATION AWARENESS CAMPAIGN: End of Campaign Report | July - December, 2022 More people in Lagos, Abuja and Port Harcourt viewed the ads. While 84% of people saw the ad through their mobile devices



### **Google Ads | Performance**

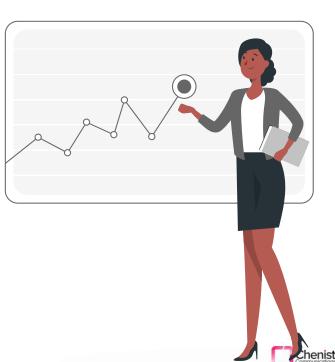




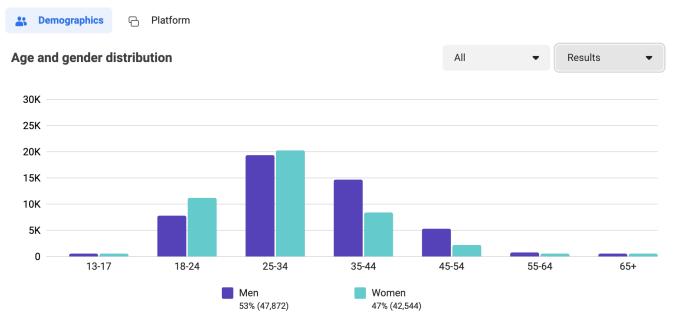
#### The top 3 placement on Google Ad network includes: Premium times, Vanguard and Daily

Trust Private Sector Health Alliance of

PHSAN COVID-19 VACCINATION AWARENESS CAMPAIGN: End of Campaign Report I July - December, 2022



## Facebook Ads | Audience



Unlike Google ads, more of the younger age group saw the ads on Facebook





### **Google Ad Samples**







#### **Facebook Ad Samples**



Safety is our collective responsibility. Protect one another by getting vaccinated today. Click on the link below to check and visit ....See more



Private Sector Health Alliance ... X

The recent spike in numbers is more reason to protect yourself and those around you. Your life is a priority, do not hesitate to get ....See more

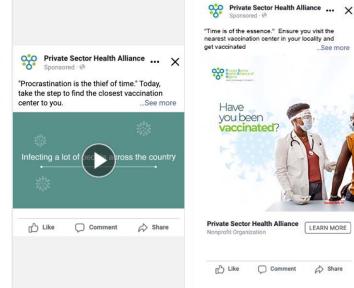


⇔ Share

Yrivate Sector Health Alliance .... X

Securing our neighborhoods requires more than vigilant responsible Nigerians. Protect yourself and your community by ....See more







PHSAN COVID-19 VACCINATION AWARENESS CAMPAIGN: End of Campaign Report I July - December, 2022

Comment

109

The Like



#### RADIO





## **CAP Radio Jingles**

- At the commencement of the CAP radio campaign in July 2022, Chenist
   Communications developed a script and produced approved jingle copies which was deployed to the below radio stations in
   Ebonyi State and Bayelsa State to create awareness for Covid-19 and vaccination
  - Salt -112
  - Unity 121
  - Creek 56
  - Rhythm 112
  - Glory 57

- At the end of the radio campaign in November 2022, below number of jingles per radio stations in Ebonyi State and Bayelsa State was achieved
- Salt FM 114
- Unity FM 121
- Creek FM 56
- Rhythm FM 122
- Glory FM 57
- CCL got extra jingles from Salt FM and Rhythm FM stations





#### **Achieved Number of CAP Radio Jingles**

140 120 100 80 60 40 20 0 Salt FM **Unity FM Rhvthm FM** Glory FM Creek FM

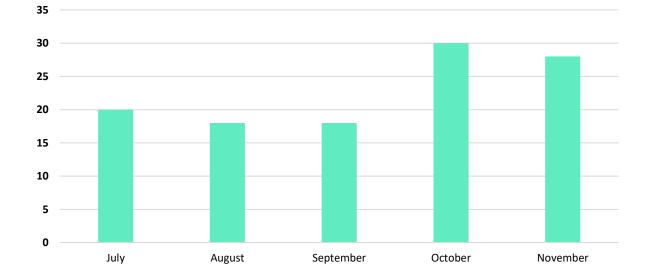
**CAP Radio Jingles** 

Salt FM and Rhythm FM aired 114 and 122 number of jingles respectively which was above the paid for number of jingles for the period of the campaign



### Month By Month Jingles Aired on Salt FM in Abakaliki





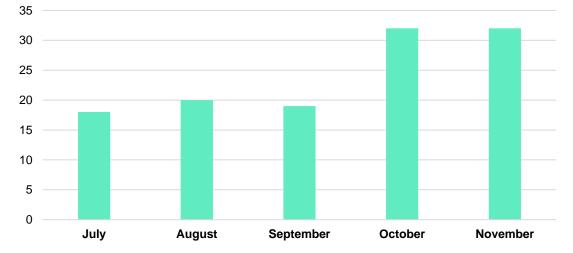
PHSAN COVID-19 VACCINATION AWARENESS CAMPAIGN: End of Campaign Report | July - December, 2022

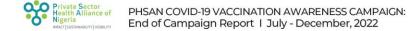


## Month By Month Jingles Aired on Unity FM in Abakaliki



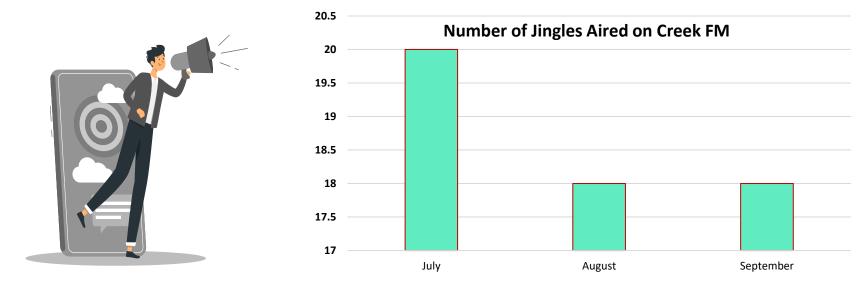
Number of Jingles Aired on Unity FM

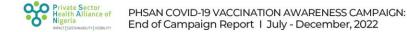






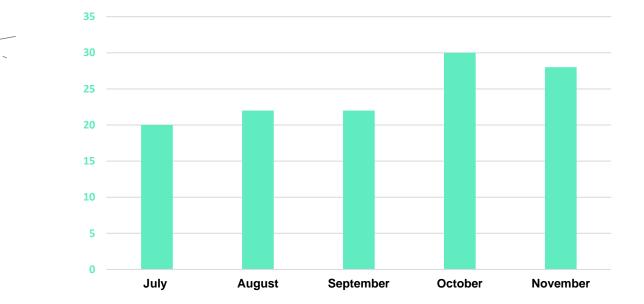
# Month By Month Jingles Aired on Creek FM in Yenagoa







# Month By Month Jingles Aired on Rhythm FM in Yenagoa



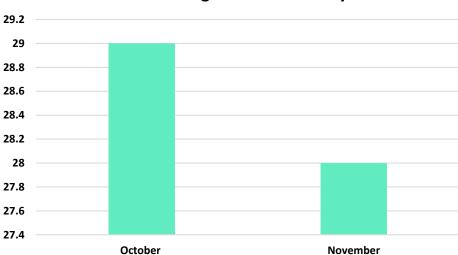
Number of Jingles Aired on Rhythm FM





## Month By Month Jingles Aired on Glory FM in Yenagoa





Number of Jingles Aired on Glory FM





#### Certificate of Transmission for Salt FM, Abakaliki

AND	CONTRACT NO. CONTRACTOR OF CONTRACT NO. CONT	EDUCE OF A CONTRACT NO. 2010 C	CONTRACT NO. <u>Scharts / 2010</u> SALT TV CONTRACT NO. <u>Scharts / 2010</u> SALT TV CONTRACT NO. <u>Scharts / 2010</u> SALT TV CONTRACT SCHARE SCHERTS NAME <u>CHERUS 7 COMMUNICATE PREPARE Scherts</u>	BUILDER BOADDARS ING CURRENT IN A CONTRACT NO. CONTRACT N
ONTRACT TERMS 56 SPOTS OF 60 Secs Fred Times ATRED ON THE FollowING DATES MONTH OF TRANSMISSION 2011-2022 PRIST DAY OF TRANSMISSION 2011	CONTRACT TERMS 56 500% 04 60000 filme Arees on the following office MONTH OF TRANSMISSION ANG 202 RESTORY OF TRANSMISSION 2 MED- TO 1275 4 5 6 17 8 16 10 11 10 10 40 10 10 10 10 10 10 10 10 10 10 10 10 10	OUNTRACT TERMS 55 SPOTS OF BOXEDS FILED TIME AT RED. DW THE FollowING BOTTOME AT RED. DW	CONTRACT TERMS 56 5/075 0/ 60561 /14/6 1/06 /16/6 0/600 0/ 7/46 /5 /2000/06 /20765 (Documer AMD 50/64/04/6 Bggt 7 MONTH OF TRANSMISSION <u>DCF082622</u> RBT DUYO FRANSMISSION 12/01 / 7 8 / 9 / 10/04/98/81/14/98/91/2020/95/81/14/99/91/2020/95/81/14/99/91/2020/95/81/14/99/91/2020/95/81/14/99/91/2020/95/81/14/99/91/2020/95/81/14/99/91/2020/95/81/14/99/91/2020/95/81/14/99/91/2020/95/81/14/91/91/2020/95/81/91/91/91/91/91/91/91/91/91/91/91/91/91	CONTRACT TERMS 5/6 5/07/3 OF 6/05/06         OF 6/05/06 <thof 05="" 06<="" 6="" th="">         OF 6/05/06         OF 6/05/06</thof>





#### Certificate of Transmission for Unity FM, Abakaliki

BUDENCIALADIO CORPORATION OF NICERIA LIJUNI         Services         Se	<section-header><text><text><text><text><text></text></text></text></text></text></section-header>	<section-header><text><text><text><text><text><text></text></text></text></text></text></text></section-header>	<section-header><text><text><text><text><text><text></text></text></text></text></text></text></section-header>	<section-header><text><text><text><text><text><text></text></text></text></text></text></text></section-header>
MHPARED BY: OGAH ROSEMARY NGOZI, CNA HIEF ACCOUNTANT	PREPARED BY: OGAH ROSEMARY NGOZI, CNA CHIEF ACCOUNTANT	PREPARED BY: OGAH ROSEMARY NOOZI, CMA CHEFF ACCOUNTAINT	HILLODD OFFICIALODD PREPARED BY: OGAH ROSEMARY NGOZI, CHA CHIEF ACCOUNTANT	funder 22/12/2022 PREMARED BY: OGAH ROSEMARY NGOZI CHA CHIEF ACCOUNTANT



PHSAN COVID-19 VACCINATION AWARENESS CAMPAIGN: End of Campaign Report I July - December, 2022



#### Certificate of Transmission for Creek FM, Yenagoa

FEDERAL RADIO CORPORATION OF NIGERIA SOUTH-SOUTH ZONE YENAGOA.	FED	ERAL RADIO CORPORATION OF NIGEF SOUTH-SOUTH ZONE YENAGOA. CREEK 106.5 FM	RIA		ADIO CORPORATION OF N H-SOUTH ZONE YENAGO/ CREEK 106.5 FM	
CREEK 106.5 FM Telephone: UM67093453 Telephone: UM6709345 Telephone: UM6	TR: CHENIST COMMUNICATION RIA ARCIMENT 0: 895	MITED Specific performance for the month ofAUG/IST 2422 JINGLEhuwkcest as per details below.	CRETIFICATE OF BROADCAST RABIO NICERA MARKETING REPARTMENT CIRETIFICATE ND: 666 CONTRACT ND: 661	CHENIST COMMUNICATION     LIMITED     Is report of CHENIST COMMUNICATIONS LIMITED Specific perform     is report ofPSHAN COVID 19 AWAREMENT, BNGLEbmakeat an		CERTIFICATE OF HIRANCAST HARRO NICERIA MARINTING DEPARTMENT CERTIFICATE NO: 407 CONTRACT NO: 401
1         2         3         4         5         7         8         9         10	1         2         3         4         5         6         7           1         1         2         3         4         5         6         7           1         1         1         1         1         1         1         1           1         3         1         1         1         1         1         1           1         3         1         1         1         1         1         1         1           1         3         4         5         6         7         1	1     5     M     11     D     M     B     K     M     B     B     M     B </th <th>N         D         N</th> <th>1         2         2         4         5         6         7         1         1         1           AXSW         1         1         1         1         1         1         1           AXSW         1         1         1         1         1         1         1           AXSW         1         1         1         1         1         1         1           G<sup>a</sup>         1         1         1         1         1         1         1           M<sup>a</sup>         2</th> <th></th> <th></th>	N         D         N	1         2         2         4         5         6         7         1         1         1           AXSW         1         1         1         1         1         1         1           AXSW         1         1         1         1         1         1         1           AXSW         1         1         1         1         1         1         1           G <sup>a</sup> 1         1         1         1         1         1         1           M <sup>a</sup> 2         2		

This is to certify that the above marked Advertisement was broadcast over the transmission of Radio Nigeria on the date (s) shown abo

the terms ofyour contract except as noted.

This is to certify that the above marked Advertisement was broadcast over the transmissions of Radio Nigeria on the date (s) shown above and in negotiance with the terms your contract except as noted.

O PI

ivate Sector

Alliance of



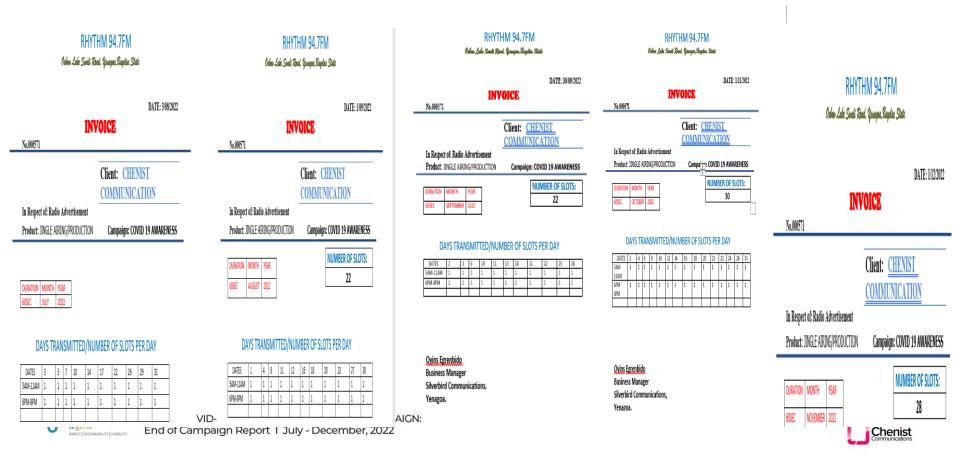
PHSAN COVID-19 VACCINATION AWARENESS CAMPAIGN: End of Campaign Report 1 July - December, 2022



This is to certify that the above marked Advertisement was brondcast over the transmission of Radio Nigeria on the date (

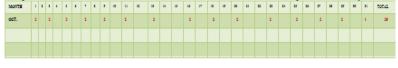
the terms of your contract except as noted.

#### Certificate of Transmission for Rhythm FM, Yenagoa



#### Certificate of Transmission Glory FM, Yenagoa

		ORIGINAL
1.1111 A.	BAYELSA STATE BROADCASTING C	ORPORATION
GUORY	Radio House, 29 Azikoro road, Ekeki Yenagoa. Email:radiobayelsa@gmail.com	website: <u>www.qloryfm.com</u>
- Na dwel of tiges Delta	CERTIFICATE OF TRANSMISSION	NO:22606
DATE: 51/10/2022		
CONTRACT:		
PRODUCT: COVID	19	
CONTRACT TERM:	293 <del>pol.</del>	
Specific Performance for: 0	CPOBER 2022.	t day of the Month: Saharday



Client The Manager, Chenist Communication Ltd Lagos.

This is to certify that the showe matter was broadcast over the transmitters of Glory fm 97.3(ESEC) on the days stated showe

Prepared by:Kelvin Koroye: Head Compliance



Specific Performance for: Noverber 2022.																														
MONTH 3	:	3	4	:	4	,	•	•	30	11	12	3	н	3	38	17	и	17	20		=	з	24	33	ы	 n	39	30	3:	TOTAL
NOV	2		2		2		2		2		÷		2	2		2		2		2			2		2		£			8

Client The Manager, Chenist Communication Ltd Lagos.

This is to certify that the above matter was broadcast over the transmitters of Glory fm 97.1(ESEC) on the days stated above.

Prepared by:Kelvin Koroye: Head Compliance





### **Comments and Recommendations**

While the campaign was largely successful, we encountered challenges in a few places.

- As mentioned before the campaign commenced, online Advertising platforms (Facebook) frowns at the use of the word COVID-19. It is categorized as sensitive events. Hence, getting our ads approved took several appeals. In future, we would need to either avoid or creatively find ways to use the word COVID-19 on our ads
- The general performance was good as we were able to reach 114.6% of the total expected reach for 5 months
- The Click Through Rate was low at the beginning but eventually rose to 0.3% which surpassed industry benchmark of about 0.04%
- In future, we recommend incorporating educative approach. That is, deploying content marketing to help address possible concerns of people regarding vaccination. We could do creative around "5 reasons you should be vaccinated." This is more likely to arouse interest more. This approach would require content post on PSHAN website though as this where the link would redirect people to
- For radio, we recommend more slots and other forms of engagement like radio hypes and interviews be incorporated alongside the jingles
- Also, more radio stations to be used to help reach a more wider audience







## Thank you!

